Stephanie Elise Petras



Skills & Abilities

Inbound Marketing Strategy Illustrator InDesign Photoshop HTML5 CSS3 JavaScript Hootsuite Mailchimp Google Analytics Brand Development Photography Salesforce

Certificates

Content Marketing Strategy

DePaul University CPE, Chicago March, 2020

Google Analytics Individual Qualification

Completion ID: 36080006 Expires: August 11, 2020 Over 7 years of creative marketing experience. Seeking a position within a passionate company to share and grow my design skills, knowledge, and love of marketing strategy.

Enthusiastic, self-motivated, and talented problem solver who knows how to meet deadlines without sacrificing creativity. Collaborates well in a team setting and dedicated to putting in long hours whenever needed. Well organized and resourceful with the ability to work productively in a fast paced environment while maintaining composure.

Experience

Marketing Assistant/Graphic Designer

Sturges Property Group | January 2018 - Present

- Created and implemented a custom content marketing strategy for 4 Sturges companies which included scheduled blogs, videos, social media content, Google Ads, & email campaigns
- With persistence and strategy, advanced website SERPs from 12 to 1 and saw a 990% increase in monthly website visitor traffic in two years
- Created and manage Google Ads which receives 30,000 impressions and over 450 clicks per week
- Develop and design a variety of collateral such as print advertisements, event flyers, large format graphics, emails, digital signage, and other assets
- Produce comprehensive layouts and graphics with a keen understanding of type, color, illustration and photography
- Works with outside vendors such as ad agencies, printing services and web developers to facilitate the completion of projects
- Continuous planning, coordination, and execution of all social media and digital campaigns to support brand aesthetics and build engagement
- Spearheaded company wide employee social media engagement initiative which helped increase employee pride and company visibility
- Created new social media accounts that have surpassed previous efforts
- Continually improve, research, and identify trends in marketing efforts to help management spend in the right areas and while staying relevant in today's fast paced market

Licenses

Indiana Real Estate License

Licesnse Number: RB18001859 2018

Education & Awards

School of Fine Arts

Visual Communications Web Design GPA: 4.00 Ivy Tech, Fort Wayne 2014 - 2016 52 Credits

Bachelor of Science

Interior Design Minor: Art History GPA: 3.61 Purdue University, Fort Wayne 2007 – 2012

2016 Fort Wayne Advertising Honors Award Elements of Advertising Logo Design

Experience Continued

- Collaborate with sales teams to create original content which aligns with customers' questions and pain points while implementing strategic SEO and keyword research to help increase relevancy and search rankings
- Trained team members on current technologies and best practices which helped company branding efficiency
- As lead photographer helped increase number of listing views through better photographs which helped property turnover and lease rates
- Created new reports for management which lead to better decision making and forecasting
- Took initiative to clean up old data and records in effort to produce more accurate and measurable metrics
- Maintaining & reporting CRM contacts and activities of leads, prospects, clients, and former clients
- Manages the marketing for over 60 property accounts
- Assisted with closing over \$40.5 million in commercial real estate transactions
- Obtained Real Estate License to better serve brokers and prospecting clients

Web Design & Front-End Development Intern

Cirrus ABS | April 2017 - May 2017

- Worked on design with input from project managers, account managers, and developers
- Designed wireframe & mockup R&D to support client's vision
- Built front-end custom site for a local e-commerce client using XSLT, .NET, HTML, CSS, Javascript, and SQL
- Learned company's .NET wireframe and custom CMS
- Discussed and gave input for e-commerce integrations with management

Administrative Assistant/Bookkeeper

Maintenance Management | May 2015 - Sept. 2016

- Lead social media management and efforts to create engagement
- Managed website and content
- Maintained company cash book
- Administered payroll and helped with other HR functions such as benefits and insurance
- Ran monthly reports for Management and Accountant